

Fleet Sizing & Growth Worksheet

Build a fleet plan around where your business is headed, not just where it is today

Utilization matters more than headcount. Work through the sections below to find out whether your fleet is sized for today's workload, tomorrow's growth, both, or neither.

Companion article: "How Many Vehicles Does Your Fleet Actually Need?"

Current Fleet Utilization

Vehicle ID / Plate	Avg. Jobs / Calls per Day	Avg. Idle Hours per Day	Shared Between Employees? (Y/N)

Growth Planning Questions

Service calls/jobs turned down last month due to vehicle availability: _____

Planned new hires over the next 12–18 months: _____

Of those hires, how many will need a dedicated vehicle: _____

Vehicles currently shared in a way that slows response time: _____

Buffer Calculation

Current active fleet size: _____

Recommended buffer (approx. 1 per 8–10 vehicles in use): _____

Additional vehicles needed for planned growth: _____

TOTAL RECOMMENDED FLEET SIZE (current + buffer + growth): _____

Notes for Your Fleet Specialist Conversation
