

Fleet Fit Audit Worksheet

Find out which vehicles are quietly working against your team

Ask each technician what slows them down about their current vehicle. Patterns across multiple vehicles usually point to the real, recoverable profit hiding in your fleet.

Companion article: "The Hidden Cost of a Mismatched Fleet."

Vehicle ID	Complaints / Workarounds	Extra Trips Back to Shop (per week)	Missed Job Opportunities	Mismatch Severity (Low/Med/High)

Common Mismatch Patterns to Watch For

- ☐ Cargo space too small for current equipment load
- ☐ Open truck bed used for jobs that need secure, weatherproof storage
- ☐ Identical vehicles assigned to roles that actually need different configurations
- ☐ Vehicle capacity limiting the size of jobs the business can take on

Top 3 Vehicles to Address First

- _____
- _____
- _____